



ASSOCIATED SPECIALTY INSURANCE AGENCY, INC.
The Workers' Compensation Specialist for Brokers and Agents

Write More **Workers'** **Compensation** Business



You have existing clients who need Workers' Compensation insurance, but you lack the markets for some classes of business. You're going after artisan contractors, but some accounts are new ventures while others are in tough classes like carpentry and roofing – risks that your Workers' Comp markets won't entertain.

You have several renewals coming up you'd like to move from the state pool to a standard market to save them money.

You can't get quotes to clients fast enough to edge out the competition.



How do you get this done? With a wholesale broker that specializes in Workers' Compensation and values partnership.



Top-tier markets with strong relationships, market clout, and access to leadership based on years of experience and a successful track record:

- Amerisafe
- AmTrust
- Benchmark
- Employers
- Hartford
- ICW Group
- Markel
- National Liability & Fire
- Normandy Insurance Company
- Omaha National
- Pie
- Synchronsure
- Synergy Comp
- Zenith



Speed to market with fast quote turnaround



Competitive quotes ready to bind



Ability to write small and large (over \$1 million) accounts



Coverage for all types of risks, including:

- **Artisan contractors:** carpentry, roofers, drywall, painting, plumbers, electricians, landscapers, tiles/flooring, HVAC, janitorial, and many more.
- **Healthcare:** physician offices/clinics, surgical centers, dentist offices, regional hospitals, home health, assisted living facilities, adult day care, emergency medical, transportation, and more.
- **Social services and nonprofits:** human services, youth services, religious organizations, group homes, special education, shelters, and others
- **Transportation:** non-emergency medical transport, livery services, moving and storage accounts
- **And more**



Coverage for challenging risks:

- Debit-mod accounts (no max)
- New ventures
- Contractors in 5 NYC boroughs
- State-pool renewals with standard markets
- Options for non-renewals



Responsive servicing:

- Quick policy issuance
- Prompt receipt of all policy documents
- Troubleshooting of billing and audit issues
- Prompt commission payments



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Let's Thrive Together

Your partner is ASIA, a family owned and operated wholesale broker specializing in Workers' Compensation since 1994. We pride ourselves on our expertise, unmatched market relationships, and technology evolution and innovation. Most of all, we are proud of our agency partners whom we treat as part of the ASIA family.